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## News release

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### NATIONAL ASSOCIATION OF REALTORS® Names Schinnerer Its E&O Insurance Program for Members

Chevy Chase, MD – April 13, 2011 – Victor O. Schinnerer & Company's Real Estate Errors & Omissions Program has been chosen by the NATIONAL ASSOCIATION OF REALTORS® (NAR) as a new offering for its members through the REALTOR Benefits® Program.

"Insurance is essential for real estate professionals today. They need to protect their businesses from costly lawsuits. With Schinnerer's real estate E&O insurance now offered through NAR's REALTOR Benefits® Program, REALTORS® can find excellent coverage at special members-only pricing," says Bob Goldberg, NAR Senior Vice President of the Marketing, Business Development, Commercial Services and Business Specialties Group.

Schinnerer was selected based on its 28 years of stability in the market, expertise in underwriting, quality of coverage and service standards. Schinnerer's Real Estate Errors & Omissions Insurance Program is provided through program insurer CNA.

"We are very proud to be selected by NAR as the preferred E&O insurance program for its members," said Jim Snyder, Senior Vice President and manager of the Real Estate E&O Program. "NAR is a strong voice for the real estate industry – an industry that has seen its share of struggles in the past few years. Now more than ever, E&O insurance is essential for real estate professionals as they navigate the changing real estate landscape."

Schinnerer offers its real estate E&O coverage through independent insurance agents and brokers. Coverage is admitted and available in all 50 states, D.C., Puerto Rico, and the U.S. Virgin Islands. In addition to insuring real estate agents and brokers, the insurance program also serves real estate appraisers, auctioneers, leasing agents, and property managers.

#### About Schinnerer

Victor O. Schinnerer & Company, Inc. is one of the largest and most experienced underwriting managers of professional liability and specialty insurance programs in the world. Schinnerer now serves more than 46,000 insureds in various specialty industries, through independent insurance agents and brokers. Learn more at [www.Schinnerer.com](http://www.Schinnerer.com).

About the NATIONAL ASSOCIATION OF REALTORS®

The NATIONAL ASSOCIATION OF REALTORS®, “The Voice for Real Estate,” is America’s largest trade association, representing 1.1 million members involved in all aspects of the residential and commercial real estate industries.

NAR’s REALTOR Benefits® Program offers practical solutions for REALTORS® on the products and services they use every day. The program includes offerings in a variety of categories from nearly 30 companies recognized as leaders in their respective industries.