

# NEWS RELEASE

VICTOR O. SCHINNERER & CO., INC.

## DESIGN FIRMS AND CONSULTANTS

**Date:** February 7, 2006

**Program Contact:** Kevin Collins, Senior Vice President  
(301) 951-5412, Kevin.J.Collins@Schinnerer.com

**Marketing Contact:** Mary Jefferson, Corporate Marketing  
(301) 951-9798, Mary.L.Jefferson@Schinnerer.com

### Design Firms and Consultants Program Introduces A Guide For Landscape Architects

**Chevy Chase, MD** – Victor O. Schinnerer's Design Firms and Consultants Department has released an online 5-step guide to help landscape architects understand professional liability coverage.

**Step 1: Why Do I Need Insurance?** Most landscape architects are contractually required to have coverage, but this guide answers why professional liability should be considered even when a contract does not require it. This section also links to several important resources including *Seven Compelling Reasons to Insure Your Business\** – an article that reviews the reasons to keep coverage, even when a financial crush can make canceling a policy seem attractive.

**Step 2: Why choose Schinnerer?** This section of the guide reviews Schinnerer's knowledge and expertise, including a quick overview of the DesignOne policy. Additional resources for policyholders, including risk management are available.

**Step 3: Eligibility.** If a landscape architect is concerned about eligibility, they can use Schinnerer's interactive qualification tool. A series of questions will help determine eligibility.

**Step 4: Apply for Coverage.** In addition to the application, a broker locator tool is provided for those who do not already have a broker. An extensive Frequently Asked Questions section is also available.

**Step 5: What's Next?** This final section provides further information about the application process, broker information and complimentary coverages.

Victor O. Schinnerer & Company, Inc., is one of the largest and most experienced underwriting managers of professional liability and specialty insurance programs in the world. Schinnerer now serves more than 20,000 insureds in the construction industry program through independent agents and brokers. Learn more about Schinnerer at [www.Schinnerer.com](http://www.Schinnerer.com).

View the guide at, available on our homepage, [www.Schinnerer.com](http://www.Schinnerer.com).