

NEWS RELEASE

VICTOR O. SCHINNERER & CO., INC.

REAL ESTATE

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Schinnerer Announces Improvements to Its Select Errors & Omissions Program for Commercial Real Estate Firms

Chevy Chase, MD—Schinnerer announces several changes to the commercial segment of its real estate program. These improvements are available to small and to mid-sized commercial sales and leasing companies, and to residential companies that provide commercial sales and leasing services.

These improvements are the result of the overall claims experience with this segment. This enables us to provide a reduction in rates as well as the expansion of two coverages.

Schinnerer's *discrimination endorsement* now includes a sublimit of up to \$100,000 automatically. And, their *environmental hazards endorsement* will also be included up to the policy limits. Both endorsements can be included at no additional charge.

States that have approved the changes include Alaska, Arizona, Connecticut, Delaware, Washington, D.C., Georgia, Illinois, Indiana, Maryland, Massachusetts, Michigan, Minnesota, Montana, Missouri, Nevada, New Hampshire, New Jersey, South Carolina, Utah, Vermont, Virginia, Wisconsin and Wyoming. More states will be approved in the coming months.

Victor O. Schinnerer & Company, Inc., is one of the largest and most experienced underwriting managers of professional liability and specialty insurance programs in the world. Schinnerer now serves more than 40,000 insureds in the real estate and construction industry programs through independent agents and brokers. Learn more about Schinnerer at: www.Schinnerer.com.