

NEWS RELEASE

VICTOR O. SCHINNERER & CO., INC.

REAL ESTATE

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Victor O. Schinnerer & Company, Inc. Real Estate Survey - Doing Business Better and Faster

Chevy Chase, MD – Victor O. Schinnerer & Company announces the results of their 2005 Real Estate Survey for Brokers. The survey asked brokers to rate Schinnerer's effectiveness at helping them do business faster and easier—whether by timely responses to requests, new technologies or expertise.

Service – *Schinnerer provides timely service and expertise*

- Brokers said Schinnerer underwriters provide a timely response to their requests, whether by fax, voicemail or email.
- Brokers gave top marks for the underwriter's ability to understand policies and convey their meaning.
- Fast turnaround times were noted for several other categories including renewal business and binder issuance.

Online Applications Awareness – *Brokers are excited about new functionality*

- Most brokers, if not all, were excited about its ability to provide fast and easy application submissions.
- Brokers were also enthusiastic about the ability to receive a specially coded link to the application. These customized links to Schinnerer applications contain a code that automatically includes the broker's name, address, city, state, etc. Because the coded link is unique to each broker, it ensures that applications aren't lost and brokers get credit for their submissions—every single time. Of the brokers surveyed who did not already have the coded link, 68% requested a coded link after hearing of its merits.

Victor O. Schinnerer & Company, Inc., is one of the largest and most experienced underwriting managers of professional liability and specialty insurance programs in the world. Schinnerer now serves more than 40,000 insureds in the real estate and construction industry programs through independent agents and brokers. Learn more about Schinnerer at www.Schinnerer.com.