

TechVantage Appetite Guide

TechVantage E&O is available as both an admitted and non-admitted program. Use the below list to determine the program that fits your client's company profile.

Admitted Program

The admitted program may be available to firms with annual revenues less than or equal to \$10 million. The following types of firms and services are eligible for coverage:

- Communications/Telephony/VOIP
- Consultants (low to moderate hazard)
- Data processing
- Data warehousing
- Network systems
- Packaged software
- Programming/Custom programming
- Systems design and analysis
- Systems developers and integrators
- Value Added Resellers (VARs)
- Government contractors providing any of the above services
- Training, education & support for any of the above services
- LAN/WAN administration
- System installation
- Other small technology firms

Non-Admitted Program

The non-admitted program is available to firms in the Admitted program greater than \$10 million and up to \$50 million in annual revenue, plus the following additional classes:

- Ancillary IT staffing
- Application Service Providers (ASPs)
- Consultants (high hazard)
- Department of Defense related risks - other than weapons related or defense systems
- Disaster recovery
- Hardware/component design and manufacturing
- Internet Service Providers (ISPs)
- Medical related products (non-life sustaining)
- Network security/data security and verification
- Process control/Robotics
- Website hosting, design, consulting and maintenance

Ineligible Risks

- Aerospace or aviation pertaining to the design/development of aircraft or in-flight systems or ground navigation
- Department of Defense - weapons related or defense systems
- Life sustaining medical equipment
- Online brokerage or securities transactions or any other types of electronic funds transfer

