

Risk Management

What's the real value?

Putting a Price Tag on Risk Management Services



VICTOR O.
SCHINNERER
& COMPANY, INC.

As a Schinnerer and CNA policyholder, you receive many of our risk management services at no extra cost to you. And taking advantage of these services saves your firm money. We developed a comparative cost analysis—based on estimated costs of purchasing these services from commercial providers—to show you three ways you save by insuring with us.

Seminars

With multiple delivery methods and a wealth of topics, Schinnerer has a **seminar** for you. Our webinars give you live access to the experts. And our customizable in-house seminars, available to qualified firms, bring tremendous value.

Seminars	Commercial Value
In-House Seminars (2.0 hrs)	\$200 per person
Webinars (1.5 hrs)	\$125 per person

Publications

Our **publications** form the backbone of our services. From contract language guides to communication strategies, our in-depth resources help you manage not only your risks, but also your whole practice.

Publications	Commercial Value
Concepts in Risk Management	\$50
Managing Risk Through Contract Language	\$75
Proceedings from AMIA	\$200
From Risk to Profit: Benchmarking and Claims Studies	\$175
Large Firm Contract Book	\$125

Voluntary Education Program (VEP)

Take advantage of Schinnerer's information and resources for continuing education. Since 1998, the **VEP** has been a resource for thousands of design professionals on how to respond to and control the various sources of risk inherent in their practice. With 16 modules, sample tests, presentations, as well as recorded webinars, a firm can—coupled with being a registered provider if required by applicable state regulations—save thousands of dollars over commercial providers. And it's available whenever, or wherever, you need it.

VEP	Commercial Value
Each Module (Approx 1.5 hrs)	\$150 per person
Level I (7 modules)	\$1,050 per person
Level II (9 modules)	\$1,350 per person
All VEP	\$2,400 per person
20 people complete the VEP	\$48,000
50 people complete the VEP	\$120,000

And that's just the beginning

In addition to the value you receive from in-depth publications, seminars, and the VEP, your firm will receive other services, including *Guidelines for Improving Practice*, our quarterly newsletter to keep you up-to-date on emerging issues. Add to that an online library full of articles on topics like indemnification provisions and you've got a program that's packed with value.

For more information on risk management services available from Schinnerer, visit our website, www.PlanetRiskManagement.com, or speak with your broker.